# THE SMALL CAP AWARDS IN ASSOCIATION WITH MASTER INVESTOR

# The 2023 **Small Cap Awards**

Thursday, 15<sup>th</sup> June 2023

In association with



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Investing in the Future of Longevity - the Ketone...

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#### LATEST FROM OUR BLOG



Evil Diaries: Feeling sorry for the Saudis By Evil Knievil



End of week small-cap round up featuring MRL, CRU and ALU By Mark Watson-Mitchell

# BLOG CONTENT



# CONNECTING COMPANIES WITH INVESTORS

## Foreword by Michael Corcoran, Partner at Hill Dickinson

It has been another bumpy 12 months in the World of Small-Caps.

Continuing war in Ukraine, energy prices only now coming down, inflation stubbornly high, interest rates to match. Unions still angry. We still can't find a way to build new houses where people want to live. The CBI in disgrace. Higher Corporation Tax. So many tax levers to pull, or spending on white elephant projects to be cut, but the public don't like Big Business at the best of times, and so this lever was perceived as the least politically damaging. Incomprehensible with Ireland on our doorstep with 10% tax rates raking it in with record receipts going up every year supported by record inward investment. We are led by donkeys.

But despite the continued challenging business environment in the UK (the papers call it "hostile" and I would agree) and despite the global head-winds, small-cap companies in the UK continue to thrive. Management teams are getting battle-hardened. If you can build great businesses in this environment, often with less capital but the same pressure and expectation and competition, you are building a business that will stand the test of time, and with the right tail-winds will achieve the growth and success in the years to come.

I am convinced that the second half of 2023 will see the beginning of the Roaring '20s we were promised 4 years ago. The UK still has plenty of talent, London still attracts some of the brightest and best. Our Universities remain the best in Europe (and we are slowly getting better at getting our ideas and intellectual property privately funded and out of the labs). VCTs and EIS funds raised record sums

A quick look at the nominees for awards, and the deals that are highlighted, should fill everybody in the room with confidence that with a better business environment the businesses represented, and the entrepreneurs in this room, will achieve great success and create wealth for investors and founders and management teams (and lawyers) in the years ahead. The 2023 Small Cap Awards are a great opportunity to celebrate the successes of small listed companies navigating the difficult (often impossible) market conditions, raising capital, doing deals, growing and innovating, winning market share from some of their slower, larger rivals.

Hill Dickinson's corporate and banking teams worked on deals totalling more than £1 billion in the first half of 2023 Great businesses being bought and sold, completing a listing or raising secondary capital, securing pre-IPO funding, or PE or VC backing. Money makes the World go round and we want to work with the best fast-growth companies in the UK to help them reach their potential.

The Small Cap Awards celebrate the success of the very best professionals and companies quoted on AIM and AQSE. We are therefore delighted to be sponsoring the event this year and extend our congratulations to all of the finalists this evening on your achievement in getting this far and wish you all good luck.



Michael Corcoran Partner, Hill Dickinson LLP Hill Dickinson

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Small Cap Awards 2023



# The Evening Agenda



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#### Awards Host - Peter Dickson, Voiceover Man

Peter Dickson is the UK's most prolific voiceover artist. He has enjoyed a stellar career spanning almost 40 years.

His unique and powerful vocal delivery is the choice of global TV entertainment mogul Simon Cowell. His voice has featured on "Britain's Got Talent" and "The X Factor" in the UK. In a national poll, he was voted as one of the top three iconic UK voices of the decade.



Peter Dickson Voiceover Man

#### Guest Speaker - Merryn Somerset Webb

Merryn Somerset Webb is a hugely popular speaker and acclaimed commentator on economics, financial markets and personal finance. In November 2022, she became a Senior Columnist at Bloomberg Opinion where she will write a weekly column on personal finance and investment, she will also have a podcast. Merryn is among the most well-respected and prominent voices in financial journalism, having won multiple awards including Personal Finance Journalist of the year in 2018, and Finance Commentator of the Year in 2019. Previously, she was the Editor in chief of Moneyweek, the best selling financial magazine in the UK, and a contributing editor at the Financial Times.



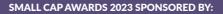
Merryn Somerset Webb Consumer Editor, Financial Times

#### Flic - 2023 Chosen Charity

FT FLIC will promote financial literacy where it is needed most to have significant, sustainable societal impact. The charity will work at the grassroots level but will also seek to influence the macro policy while building a platform of homegrown and partner content that can be leveraged globally for maximum effect. Financial resilience can be boosted enormously by understanding how money works in everyday life. Their initial focus will be on the UK, though they will aim to expand globally over time. The wealth gap in the UK and around the world has been widened by the Covid pandemic, exacerbating deprivation for many, adding to the challenges facing young people and weighing disproportionately on women.



Flic



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# TRUSTED SUPPORT FOR LISTED BUSINESSES

haysmacintyre's Transaction Advisory Services team has a wealth of experience in supporting companies in the small and midcap market who are looking to list via IPO or with subsequent transactions. We have experience across a range of markets including the London Stock Exchange Main Market, AIM, Aquis and IPSX.

We are also specialists in acting for listed businesses as auditors and take the complicated nature, high levels of regulation and short reporting deadlines seriously. We work closely with our clients to ensure that we not only deliver a quality audit but add value during the process.

Get in touch to find out how we can work with you.

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Jon Dawson Partner T +44 20 7396 4374 E jdawson@haysmacintyre.com

Laura Mott Partner T +44 20 7969 5543 E Imott@haysmacintyre.com

# haysmacintyre

#### Small Cap Awards 2023

# The Judges



(Chair) Gervais Williams Head of Equities at Premier Miton Group plc. www.premiermiton.com

in



Lucy Bloomfield Deputy Fund Manager, Canaccord Genuity Fund Management

www.canaccordgenuity.com/wealth-management-uk/

in



**Richard Gill** Head of Research at Align Research



www.downing.co.uk



Alexandra Lindsay Investment Director at Maven Capital Partners

www.mavencp.com



Judith MacKenzie Partner & Head of Public Equity at Downing LLP



Miles Nolan Fund Manager, Sterling Investments & MI Sterling Select Companies Fund

www.sterlingim.co.uk

Charlotte Meyrick UK Equities Fund Manager at Aviva Investors

www.avivainvestors.com

in

in



Hugo Vaux Fund Manager Guinness Asset Management

www.guinnessgi.com

in



Ivan Sedgwick Investment Director, LGB & Co

www.lgbco.com

in

in



**Dominic Weller** Fund Manager at Octopus Investments

www.octopusinvestments.com

in

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Small Cap Awards 2023

#### Previous Winners $extsf{Y}$

2022 Winner Saietta Electric Drive

> 2021 Winner Calnex Solutions

> > 2020 Winner Diacuetics

#### **ESG** of the Year

Smarttech247 Group Plc

**IPO** of the year

2023 Nominees

Aurrigo International

CleanTech Lithium

**Facilities By ADF** 

**EnSilica Plc** 

2023 Nominees

**AFC Energy** 

Blancco Technology

**Eneraqua** Technologies

Getech

**Invinity Energy Systems** 

Sureserve

Previous Winners 🙎

2022 Winner **TPX Impact Holdings Plc** 

2021 Winner Symphony Environmental

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# HILL DICKINSON

# **Trusted advisers to pre-IPO and sub-£200m market cap companies**

Hill Dickinson has extensive experience leading IPOs on the AIM Market, AQSE Market and the Standard Segment of the Main Market, advising clients on their listing, fundraising, corporate governance, takeovers and M&A.

We would like to congratulate all of this year's nominees and award winners.

For more information, please contact:

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#### lan Gillis

Partner +44 (0)161 817 7297 ian.gillis@hilldickinson.com



#### hilldickinson.com



#### Transaction of the Year

2023 Nominees

Afentra - Oil assets acquisition

Ashtead Technology - Hiretech acquisition

Frenkel Topping - £10 million fundraise

Journeo - IGL acquisition

Oxford Metrics - sale of Yotta

#### Previous Winners $extsf{Y}$

2022 Winner Avingtrans - Peter Brotherhood Proposal

> 2020 Winner Kape Technologies

## **Technology Company of the Year**

Previous Winners 🙎

2022 Winner D4t4 Solutions

> 2021 Winner Avacta

2023 Nominees

Avacta Group Plc

**Cerillion Technologies** 

Eagle Eye

**Equals Group** 

Netcall Plc

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#### Journalist of the Year

2023 Nominees

Smit Berry - The Small Company Sharewatch

Joanne Hart - Mail On Sunday

Andrew Hore - AIM Journal

Paul Scott - Stockopedia

David Thornton - Growth Company Investor

#### Previous Winners 🙎

**2022 Winner** Simon Thompson – Investors Chronicle

> 2021 Winner Andrew Hore, AIM Journal

**2020 Winner** Joanne Hart, Mail On Sunday

## **Executive Director of the Year**

2023 Nominees

Henrik Bang - CEO of Netcall

Stuart Green - CEO of Zoo Digital

Louis Hall - CEO of Cerillion Technologies

Leslie Hill - CEO of Record

Graham Ritchie - CEO of Ricardo

Previous Winners 🙎

2022 Winner Neal Gandhi - TPX Impact Holdings

**2021 Winner** Julian Baines, MBE – EKF Diagnostics

**2020 Winner** David Cicurel, CEO – Judges Scientific

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#### Aquis Company of the Year

2023 Nominees

**Chapel Down** 

Equipmake Holdings

National Milk Records

**RentGuarantor Holdings Plc** 

#### Previous Winners $ag{2}$

2022 Winner Shepherd Neame Limited

> 2021 Winner DXS International

## UK Smaller Companies Fund Manager of the year

2023 Nominees

Fidelity UK Smaller Companies -Jonathan Winton

Artemis UK Smaller Companies -Mark Niznik/William Tamworth

VT Teviot UK Smaller Companies -Barney Randle/Dan Vaughan

Thesis Stonehage Fleming AIM -Paul Mumford/Nick Burchett

Gresham House UK Smaller Companies - Ken Wotton

Previous Winners 🙎

**2022 Winner** Anthony Cross, Julian Fosh, Matthew Tonge, Victoria Stevens & Alex Wedge

> **2021 Winner** Gervais Williams and Martin Turner

**2020 Winner** JPM Georgina Brittain and Katen Patel

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Guild Financial Advisory





# Guild Financial Advisory – Masters of Finance

We are an independent corporate finance advisory boutique focused on providing advice and raising money for fast growing ambitious companies, both listed and private.

Ross Andrews | Director

Email: ross.andrews@guildfin.co.uk

www.guildfin.co.uk

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# Diversity, Inclusivity & Engagement Award

2023 Nominees

**Bloomsbury Publishing** 

Braemar Shipping

Galliford Try

Gym Group

Northcoders

**XPS Pensions Group** 

Previous Winners  $ag{}$ 

2022 Winner TPXimpact Holdings Plc

## Dividend Hero of the Year Award

New Award for 2023  $\ \ensuremath{\underline{\mathbb{Y}}}$ 

#### 2023 Nominees

Bioventix

Cerillion

SCS

Warpaint London

**XPS Pensions Group** 

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– the professional body promoting best practice in investor relations in the UK

**Contact:** Robert Dann +44 (0) 20 7379 1763 robert.dann@irsociety.org.uk www.irsociety.org.uk



# Premier Miton

is proud to be a sponsor of

#### Small Cap Network's annual Small Cap Awards 2023

celebrating professionals and companies in the sub-£350m market cap quoted company sector.

Our congratulations to all the successful nominees and winners.

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# Analyst of the Year Award

#### 2023 Nominees

Mark Brewer - FinnCap

Chris Donnellan - Cenkos Securities

Adrian Kearsey - Panmure Gordon

Jessica Pok, CFA - Peel Hunt

Kai Korschelt - Cannacord Genuity

Julie Simmonds - Panmure Gordon

Edward Thomas - Liberum Capital

#### Small Cap Awards 2023

#### Previous Winners 🙎

**2022 Winner** Julie Simmonds - Panmure Gordon

**2021 Winner** Kevin Ashton – Singer Capital Markets

> 2020 Winner Lorne Daniel, finn Cap

## Company of the Year Award

#### 2023 Nominees

**Cerillion Plc** 

Netcall Plc

Record Plc

**Ricardo Plc** 

Yu Group

Zoo Digital

Previous Winners 🙎

2022 Winner Bloomsbury Publishing

> 2021 Winner EKF Diagnostics

> > 2020 Winner Volex

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### Lifetime Achievement Award

2023 Nominees

To be announced on the evening

Previous Winners  $ag{}$ 

2022 Winner David Evans

2021 Winner David Stredder

2020 Winner Giles Hargreave

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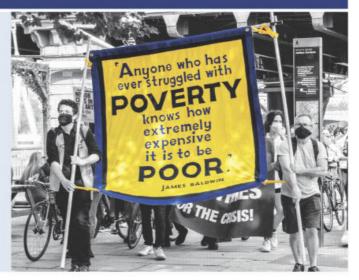


# Financial Literacy & Inclusion Campaign

Supported by the Financial Times

In these times of inflation and rising bills it has never been more important to know how to manage money. Teaching people to navigate the financial world can have a significant, sustainable impact on society.

FT Flic, the charity supported by the Financial Times, aims to bring a rigorous grounding in the basic blocks of financial life management to those who need it most.



## About FT Flic

Financial resilience can be boosted enormously by understanding how money works in everyday life. Our initial focus has been on the UK, though we aim to expand globally over time.

The wealth gap in the UK and around the world has been widening since the Covid pandemic, exacerbating deprivation for many, adding to the challenges facing young people and weighing disproportionately on women.

We hope for a future where everyone feels capable of navigating the financial world, thanks to a more tailored financial education, simpler products and more straightforward information.

Our aim is to ensure that those who were excluded from a rigorous training in just how the financial world works when growing up can later access comprehensive, simple and, where necessary, bespoke learning resources to build their knowledge and confidence.

Supported by the world's premier brand in financial journalism and a high-calibre board of founding trustees, the charity aims to become the global hub for content and information on financial literacy.

We want to balance our work in a number of ways:



We will develop content to educate



We will lobby for policy change from government and for better practices from financial services providers



We will collect data and conduct research to better understand the gaps In financial literacy and their causes. building on and propagating any good material that exists already.



Read more about our mission and strategy at FTFlic.com. You can also donate at our website or by scanning this QR code.



# CONGRATULATIONS TO ALL 2023 AWARDS NOMINEES





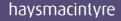
## **Guest List A-Z**

| Pooja Aggarwal            | Bloomsbury Publishing              | David Brennan    | haysmacintyre            |
|---------------------------|------------------------------------|------------------|--------------------------|
| Ross Andrews              | Guild Financial Advisory           | John Bridges     | Guild Financial Advisory |
| Stefano Aquilino          | Allenby Capital                    | Simon Bridges    | Canaccord Genuity        |
| Doug Armour               | Share Registrars                   | David Brissenden | Eneraqua (Cenergist)     |
| Ginni Arnold              | Bloomsbury Publishing              | Richard Brooks   | haysmacintyre            |
| Zara Azam                 | Yu Group                           | Lou Brown        | Small Cap Network        |
| Steven Bailey             | Yu Group                           | Karl Burnett     | Bloomsbury Publishing    |
| Nicola Baldwin            | haysmacintyre                      | Matt Butlin      | Allenby Capital          |
| Rayona Basu               | Hill Dickinson                     | Vivienne Cassley | Aquis Exchange PLC       |
| Ben Beadle                | RentGuarantor                      | Amelia Chung     | Hill Dickinson           |
| Angela Beardsmore         | Yu Group                           | Gowan Clarke     | Equals Group             |
| John Behets               | Photographer                       | lan Cliffe       | haysmacintyre            |
| Dale Bellis               | Maven Capital Partners             | Penny Coates     | Aurrigo                  |
| Cyprien Berlan            | Hill Dickinson                     | Jez Coates       | Aurrigo                  |
| Jasper Berry              | Cenkos Securities                  | David Coffman    | Novum Securities         |
| Vivek Bhardwaj            | Allenby Capital                    | Janet Collyer    | EnSilica                 |
| Derek Bikerstaff          | One Health Group                   | Brian Colquhoun  | Maven Capital Partners   |
| <b>Richard Billington</b> | Netcall                            | Tim Corcoran     | Master Investor          |
| Lee Bird                  | Guild Financial Advisory           | Chris Cork       | haysmacintyre            |
| Katy Birkin               | Cenkos Securities                  | Andrew Cornish   | Aurrigo                  |
| James Bishop              | Equipmake Holdings                 | Ines Cornwall    | Equals Group             |
| Lucy Bloomfield           | Canaccord Genuity Asset Management | Sam Crossdale    | RentGuarantor            |
| Peter Bradley             | Guild Financial Advisory           | David Crowe      | Yu Group                 |
| David Brennan             | haysmacintyre                      | Edward Dakin     | Equals Group             |
| Peter Bradley             | Guild Financial Advisory           | Lorne Daniel     | Maven Capital Partners   |

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| Robert Dann             | IR Society               | Stuart Green      | Zoo Digital              |
|-------------------------|--------------------------|-------------------|--------------------------|
| Jon Dawson              | haysmacintyre            | Amy Grosvenor     | Hill Dickinson           |
| Richard Dawson          | RentGuarantor            | lan Grubb         | Aurrigo                  |
| Francois De Lange       | Hill Dickinson           | Jeremy hammond    | haysmacintyre            |
| Navaz Dean              | Yu Group                 | Andrew Harrington | Maven Capital Partners   |
| Jack Delaney            | Hill Dickinson           | Jonathan Harrop   | Guild Financial Advisory |
| Jack Dervyn             | RentGuarantor            | Oliver Hart       | Hill Dickinson           |
| Peter Dickson           | Awards Host              | Joanne Hart       | Mail On Sunday           |
| Paul Dixon-Box          | Maven Capital Partners   | Graham Herring    | haysmacintyre            |
| Mason Doick             | InfinitX                 | Danielle Higgins  | Hill Dickinson           |
| Barry Downes            | Sure Valley Ventures     | Bruce Hiscock     | Bioventix                |
| Rachael Drabble         | Hill Dickinson           | Matthew Hitchen   | Knights                  |
| Graham Duncan           | RentGuarantor            | Mark Hodgkins     | EnSilica                 |
| Elly Falbo              | Hill Dickinson           | Jitka Holubarova  | Share Registrars         |
| lan Foley               | Equipmake Holdings PLC   | James Horingold   | haysmacintyre            |
| Flora Foreman           | haysmacintyre            | Alan Howarth      | Cerillion Technologies   |
| Isobel Forester-Bennett | Riverfort Smart Capital  | Steven Hume       | Guild Financial Advisory |
| Paul Foy                | RentGuarantor            | Michelle Jarvis   | Equals Group             |
| Mark Frankcom           | NMR plc                  | Shane Johnson     | Equals Group             |
| Jeremy Garcia           | Vigo Consulting          | Simon Johnson     | Maven Capital Partners   |
| Miles Garner            | Aurrigo                  | Nick Josh         | Guild Financial Advisory |
| Sanne Gerdsen           | Hill Dickinson           | Bobby Kalar       | Yu Group                 |
| Richard Gill            | Align Research           | Sophie Keeley     | Master Investor          |
| Lewis Girdwood          | Aurrigo                  | Prof. David Keene | Aurrigo                  |
| Leo Godsall             | Guild Financial Advisory | Graham Keene      | Aurrigo                  |

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# **Guest List A-Z**

| Philippa Keith     | MSP Organisation         | Laura Mott             | haysmacintyre          |
|--------------------|--------------------------|------------------------|------------------------|
| Brian Kinane       | Sure Valley Ventures     | Sara Mullen            | Hill Dickinson         |
| David Klass        | Hill Dickinson           | Ronan Murphy           | Smartech 247           |
| Tomas Klassen      | Guild Financial Advisory | Samantha Myers         | Gowlings               |
| Evangeline Klassen | Guild Financial Advisory | Fungai Ndoro           | haysmacintyre          |
| Kai Korschelt      | Canaccord Genuity        | Millie Newton          | Hill Dickinson         |
| lan Lankshear      | EnSilica                 | Bill Nixon             | Maven Capital Partners |
| David Lee          | haysmacintyre            | Miles Nolan            | Sterling Investments   |
| Jason Lee          | RentGuarantor            | Sharon O'Donnell       | Hill Dickinson         |
| Jon Levinson       | SI Capital               | Veronika Oswald        | InfinitX               |
| James Lewis        | Shard Capital            | Matt Ovenden           | Borrow a Boat          |
| Alexandra Lindsay  | Maven Capital Partners   | Hayley Palmer          | Canaccord Genuity      |
| Nick Lowe          | Journeo Plc              | Cleo Papathanasopoulou | Maven Capital Partners |
| Sarah Lowther      | Master Investor          | Portia Patel           | Canaccord Genuity      |
| Martin Luke        | Guild Financial Advisory | Sarah Payne            | Tern Plc               |
| Alan Machesney     | Yu Group                 | Niall Pearson          | Hybridan               |
| Malcolm Maclean    | Equals Group             | Hayley Peters          | Eneraqua (Cenergist)   |
| Darren Maher       | Journeo Plc              | Andrew Phillips        | Equals Group           |
| Chris Mann         | EnSilica                 | Jos Pinnington         | Allenby Capital        |
| Tim McCall         | Aurrigo                  | John Pocock            | Maven Capital Partners |
| Steven McGillivray | Equipmake Holdings       | Jeremy Porter          | Allenby Capital        |
| Nick Michaels      | RentGuarantor            | Sara-Louise Porter     | Aquis Exchange PLC     |
| Zak Mir            | Lift Global Plc          | Karen Proctor          | Knights                |
| Jonathan Morris    | Hill Dickinson           | Dearbhla Quigley       | Forsters LLP           |
| Martha Morrow      | Hill Dickinson           | Emily Rawlins          | Hill Dickinson         |
|                    |                          |                        |                        |

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## **Guest List A-Z**

| Paul Rawson                 | Yu Group               | Jemil Visram     | haysmacintyre           |
|-----------------------------|------------------------|------------------|-------------------------|
| Megan Ray                   | RentGuarantor          | Bob Walters      | Yu Group                |
| Trisha Reay                 | Maven Capital Partners | Tim Ward         | Lifetime Achievement    |
| James Reeve                 | haysmacintyre          | Mark Wheeler     | Riverfort Smart Capital |
| Nick Ridler                 | Aurrigo                | Chris Wilks      | Eco Animal Health Group |
| Jude Roberts                | Aquis Exchange PLC     | Gervais Williams | Premier Miton Group Plc |
| Raluca Saceanu              | Smartech 247           | Leo Wilson       | Master Investor         |
| Sandra Sanz                 | Equals Group           | Adam Young       | Yu Group                |
| Ivan Sedgwick               | LGB & Co               | Joan Yu          | Armstrong Teasdale      |
| Jaspal Sekhon               | Hill Dickinson         |                  |                         |
| Tugce Sik                   | Hill Dickinson         |                  |                         |
| James Simcox                | Equals Group           |                  |                         |
| James Sinclair Ford         | haysmacintyre          |                  |                         |
| Russ Singleton              | Journeo Plc            |                  |                         |
| Shantanu Sinha              | Hill Dickinson         |                  |                         |
| Christiana Stewart-Lockhart | EISA                   |                  |                         |
| Brian Stockbridge           | haysmacintyre          |                  |                         |
| Ondraya Swanson             | haysmacintyre          |                  |                         |
| Diana Syziu                 | Hill Dickinson         |                  |                         |
| Phil Taylor                 | haysmacintyre          |                  |                         |
| John Taylor                 | Tap Global Group Plc   |                  |                         |
| Emma Taylor                 | Equals Group           |                  |                         |
| tbc tbc                     | haysmacintyre          |                  |                         |
| TBC TBC                     | RentGuarantor          |                  |                         |
| Hugo Vaux                   | Guinness Funds         |                  |                         |

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